



# Interim Results

As of Sept 30<sup>th</sup> 2019

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# HIGHLIGHTS | SINCE IPO



## Financial highlights at Interim Results<sup>1</sup>

**£94m**

Launch size of fund was £94m on 13<sup>th</sup> March 2018

**19%<sup>2</sup>**

Unrealised IRR of 19% on investments

**112.2p**

NAV per share increase to 112.2 pence

## Deployment since IPO

**77%<sup>3</sup>** ... with **£29m**  
of cash remaining



## Operational highlights since March 31<sup>st</sup> 2019

**£1.2bn**

We've reviewed >430 opportunities, with a total worth of £1.2bn

**0.5%**

We have made 2 new investments (approximately 0.5% of the opportunities that we have seen), as well as 4 follow-on investments

**100%**

We have secured 100% of the deals where we have offered Term Sheets

**£500m**

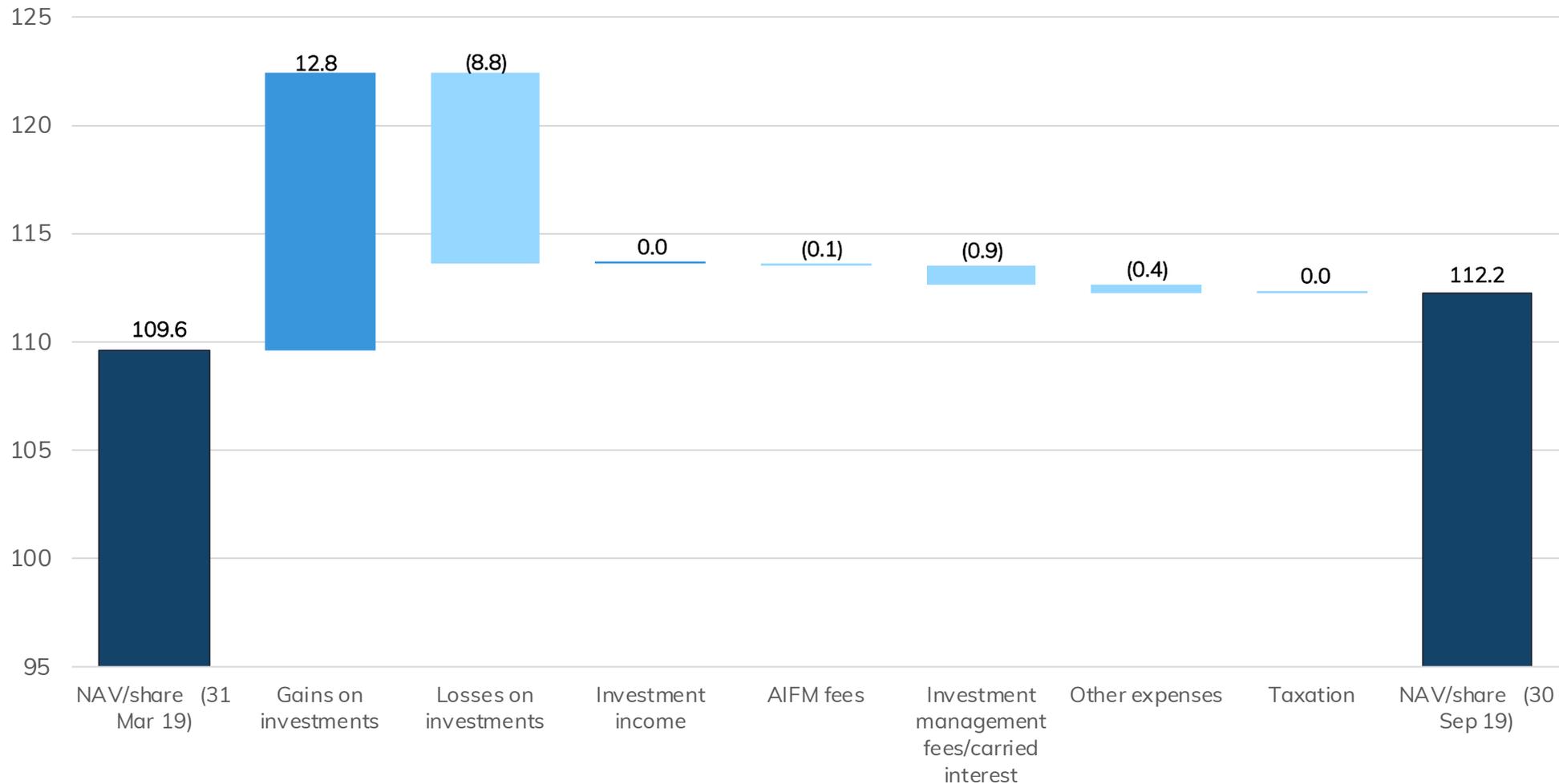
... and have £500m of active Investment opportunities in our pipeline

<sup>1</sup>As of 30<sup>th</sup> September, 2019; <sup>2</sup>Annualised as of 30<sup>th</sup> September, 2019 valuations; <sup>3</sup>At the 30<sup>st</sup> September 2019 NAV

# ANALYSIS IN MOVEMENT OF NAV PER SHARE | MAR 31<sup>ST</sup> – SEP 30<sup>TH</sup> '19

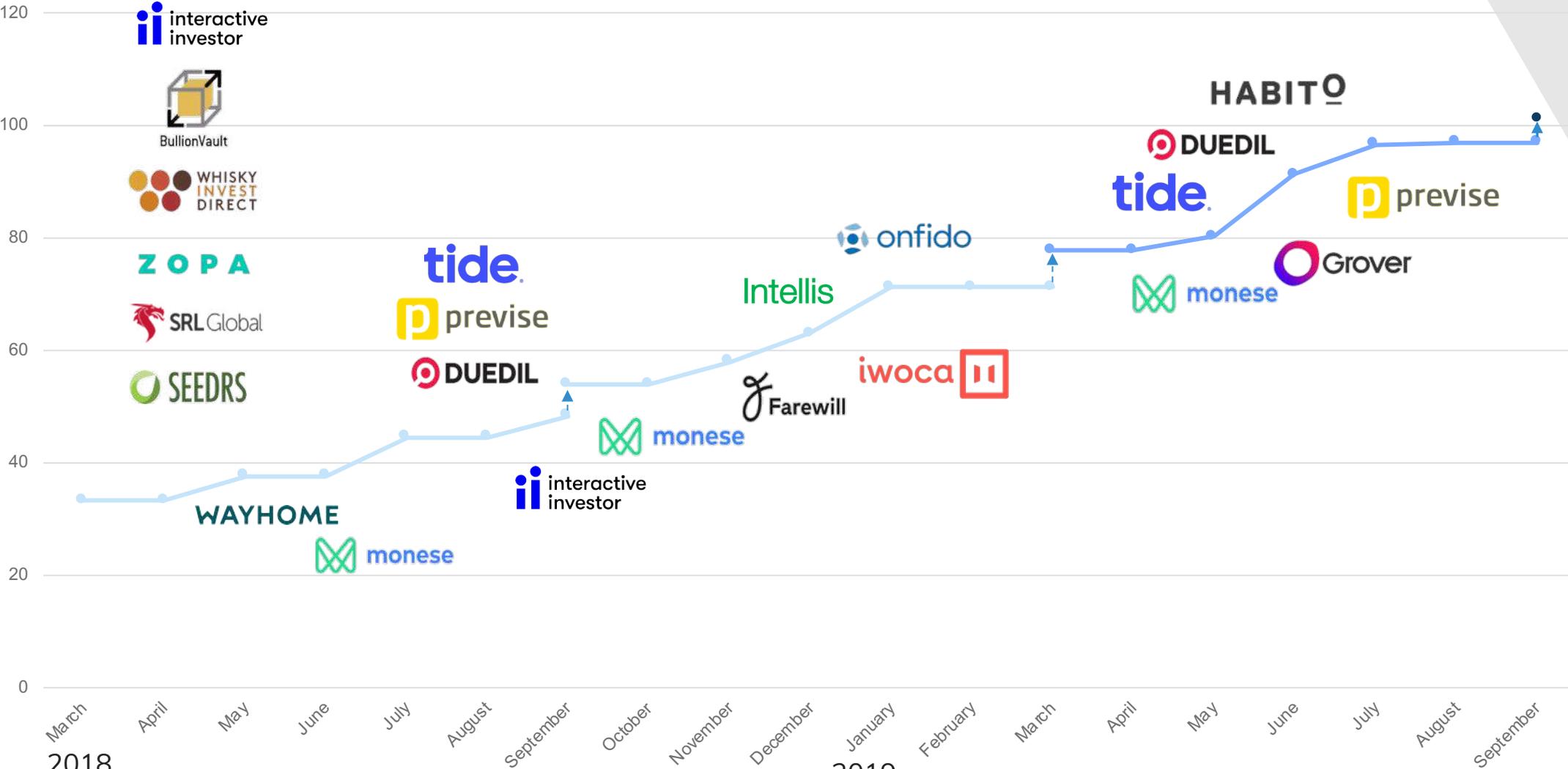
Diluted NAV per share (pence)

■ Total ■ Increase ■ Decrease

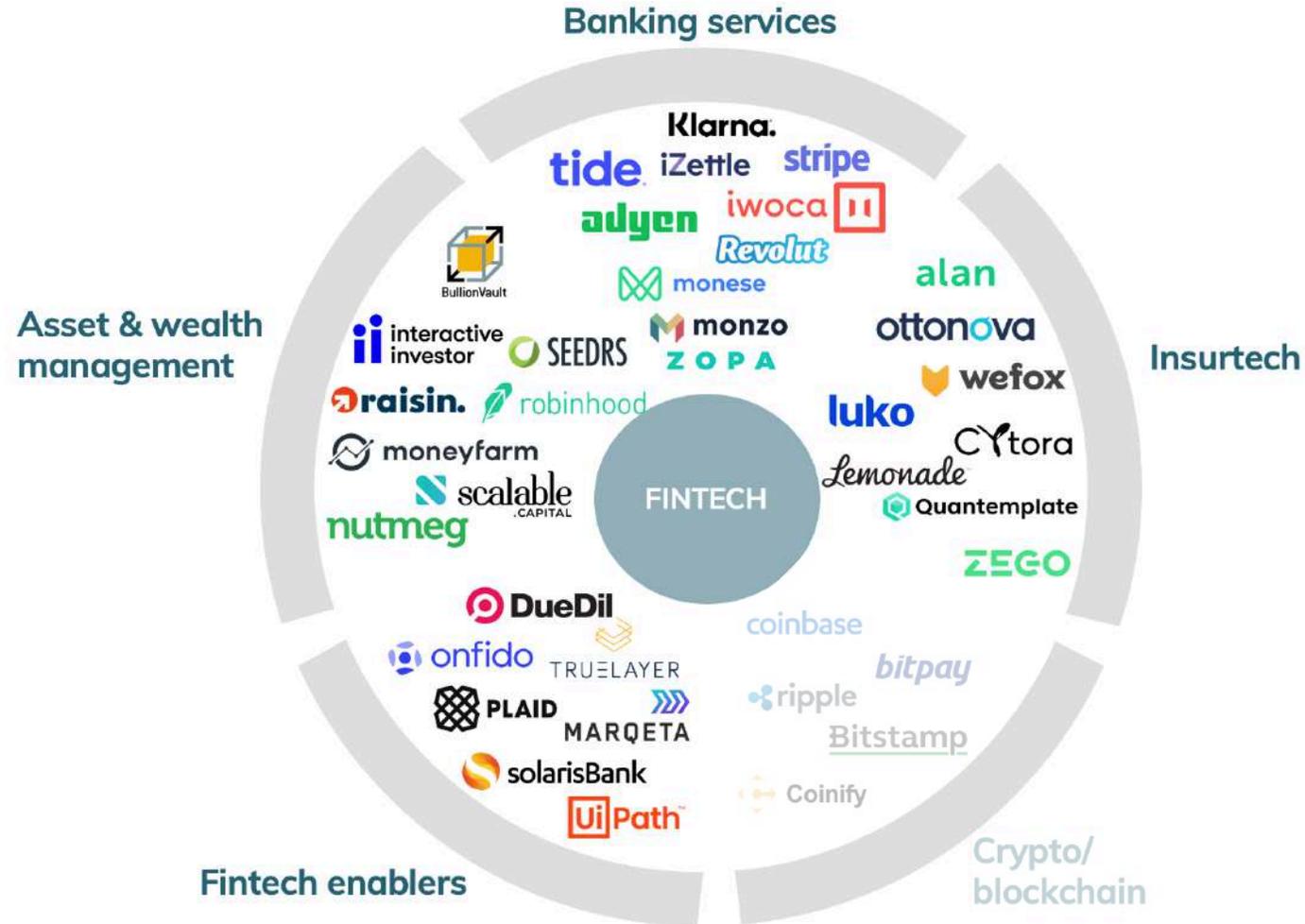


# PORTFOLIO EVOLUTION SINCE MARCH '18

(£m)



# FINTECH IS TRANSFORMING THE GLOBAL FINANCIAL SERVICES LANDSCAPE



# OUR MANAGEMENT TEAM CONTINUES TO GROW

## Management team



## Advisory board



# INVESTMENT STRATEGY

A multi-dimensional investment strategy will help us to capitalise on significant opportunities

## GROWTH

### Early (Series A)

Our extensive network means we get access to exciting and fast growth businesses in the sector before valuations inflate

### Late (Series B+)

We will have had the opportunity to build relationships with attractive businesses over time and have a good sense of their ability to scale

## SPECIAL SITUATIONS

### Special Situations

We capitalise on companies that have not achieved expectations following capital raises and may need to restructure their capital base to crystallise their long-term growth potential

### Secondary

A lack of liquidity in the market is creating a situation where founders, former employees, angel investors and some funds are seeking liquidity

Traditional Venture funds are often not permitted to buy secondary, despite the compelling nature of some opportunities

# TOP 10 HOLDINGS



Investment Value	£14.7m	£14.2m	£11.7m	£11.4m	£10.2m
Completion Date	March 2018	July 2018	March 2018	September 2018	March 2018
Description	Digital Investment Platform	SME banking	P2P lending platform. Bank launch expected in 2020	Pan-European challenger banking service	Precious metals investment and trading platform
Board Representation	No*	Yes	Yes	Yes	Yes
Key Metric	AUA from £2bn in 2013 to ~£30bn today	1 in 12 new accounts opened with Tide	Lent over £5bn to date	260% growth in European customers (ex-UK) in last 6 months	Profits grew 85% over the past financial year
Highlights	<ul style="list-style-type: none"> <li>No 2 D2C platform in UK</li> <li>Announced acquisition of Alliance Trust Savings</li> </ul>	<ul style="list-style-type: none"> <li>Awarded £60m in BCR process<sup>1</sup></li> <li>2% of SME market</li> </ul>	<ul style="list-style-type: none"> <li>Best Personal Loan Provider at British Bank Awards for 3 years running</li> </ul>	<ul style="list-style-type: none"> <li>2 million+ registered customers</li> </ul>	<ul style="list-style-type: none"> <li>~\$2bn in metals and cash on platform</li> <li>Owner of Whisky Invest Direct</li> </ul>
Valuation Change since March 30 <sup>th</sup> 2019					

All valuations as at 30<sup>th</sup> September 2019; <sup>1</sup>The Banking Competition Remedies Limited (BCR) has been established to implement the Alternative Remedies Package, a Government backed fund that will distribute £775 million to support competition in the SME banking market

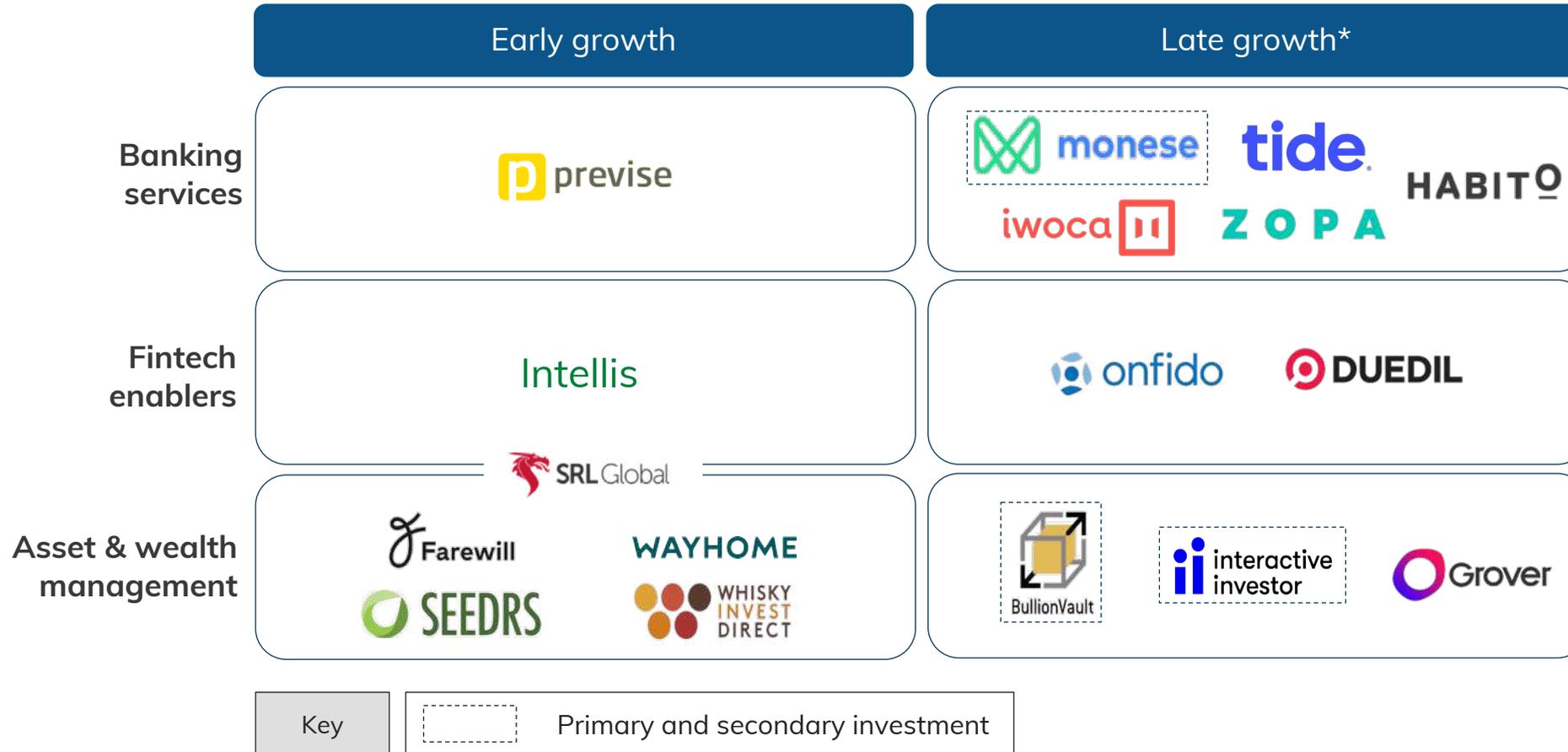
\* Tim Levene retired as board director in Jan 2019 after 4+ years on the board

# TOP 10 HOLDINGS



Investment Value	£7.6m	£5.3m*	£5m	£4.6m	£4m
Completion Date	January 2019	September 2019	July 2019	March 2019	December 2018
Description	Alternative SME lender	Electronics subscription platform	Digital mortgage broker	Digital KYC verification service	Financial and legal services platform for dealing with death
Board Representation	Yes	Yes	Yes	No	Yes
Key Metrics	Total funding of £1bn+ to over 30,000 businesses	€103m total financing volume to date	£2.4bn in mortgage submissions completed	>20m applicants checked since April '18	>30,000 wills written since launch
Highlights	<ul style="list-style-type: none"> <li>Operational in UK, Germany and Poland</li> </ul>	<ul style="list-style-type: none"> <li>2,000+ technology products available to rent</li> </ul>	<ul style="list-style-type: none"> <li>Habito analyses every mortgage on the market from over 90 lenders</li> </ul>	<ul style="list-style-type: none"> <li>1,500+ customers</li> <li>Operates in 195 countries</li> </ul>	<ul style="list-style-type: none"> <li>4% UK market penetration in wills</li> </ul>
Valuation Change since March 30 <sup>th</sup> 2019	=	=	=	↑	=

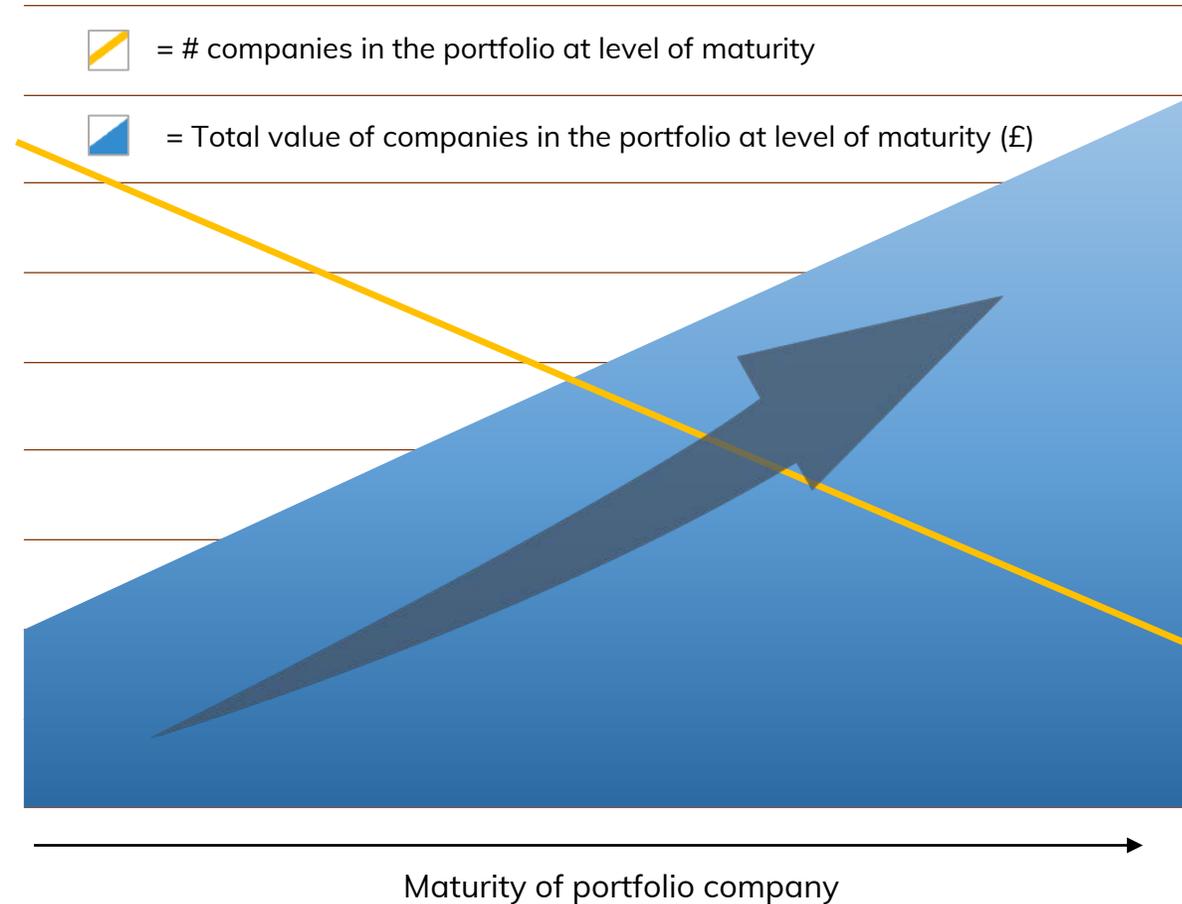
# PORTFOLIO IS SPLIT ACROSS SECTOR & INVESTMENT AREAS



# PORTFOLIO MATURITY

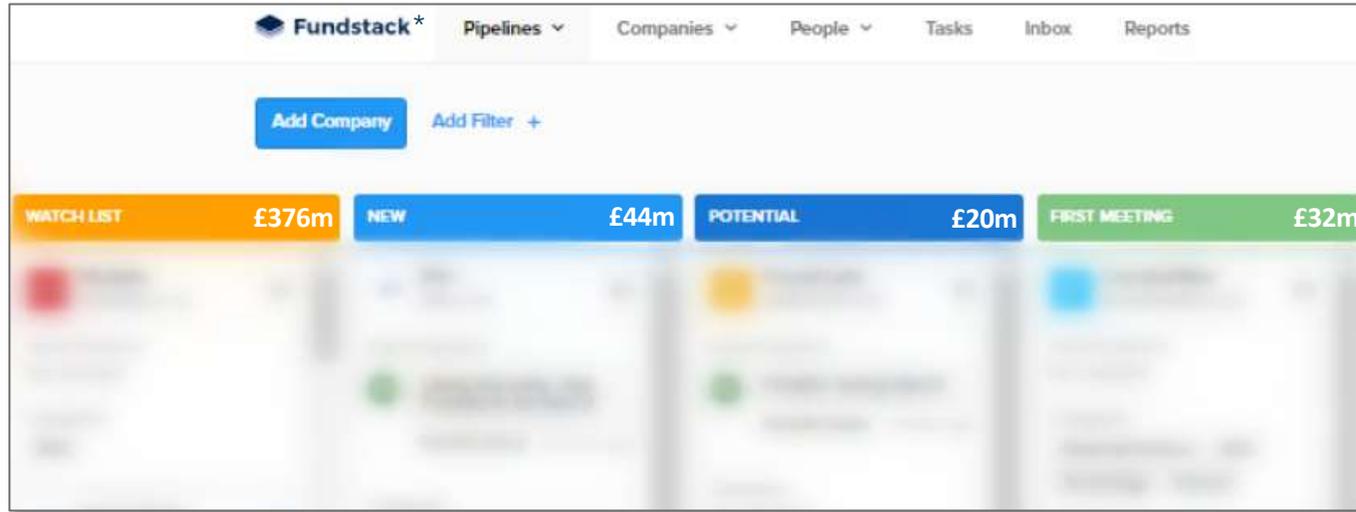


- Portfolio weighted by value towards more mature companies
- Weighted by number of companies towards earlier stage
- Exits will generate investor interest and create additional investment firepower



# PIPELINE | OVERVIEW

A snapshot of our deal flow management platform shows £500m of deals currently in the pipeline, with a further £1.2bn of deals analysed over the last 6 months



**£3bn+**

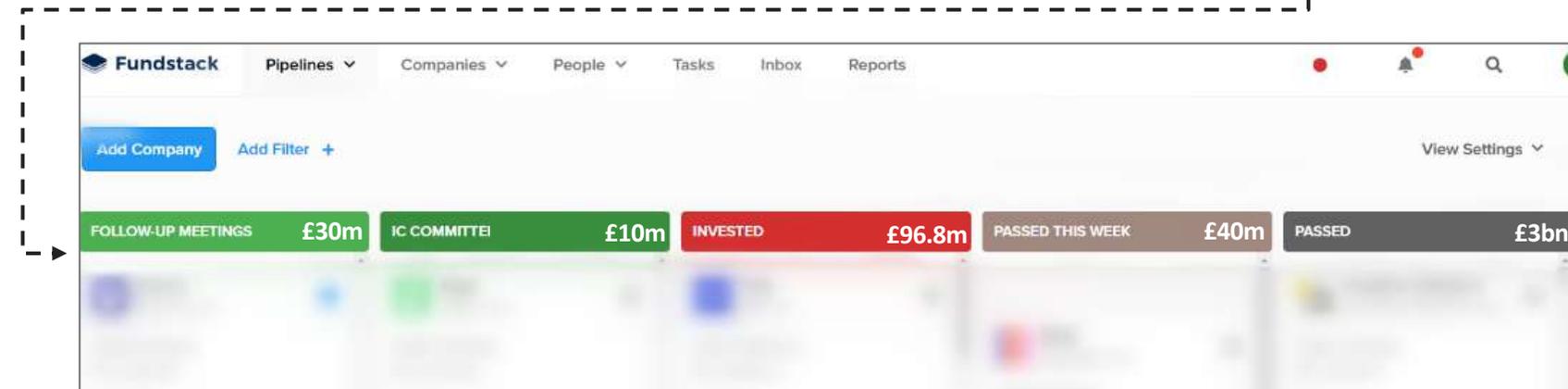
We have reviewed 1,500 opportunities since IPO, with a combined investment opportunity of £3bn+

**£500m**

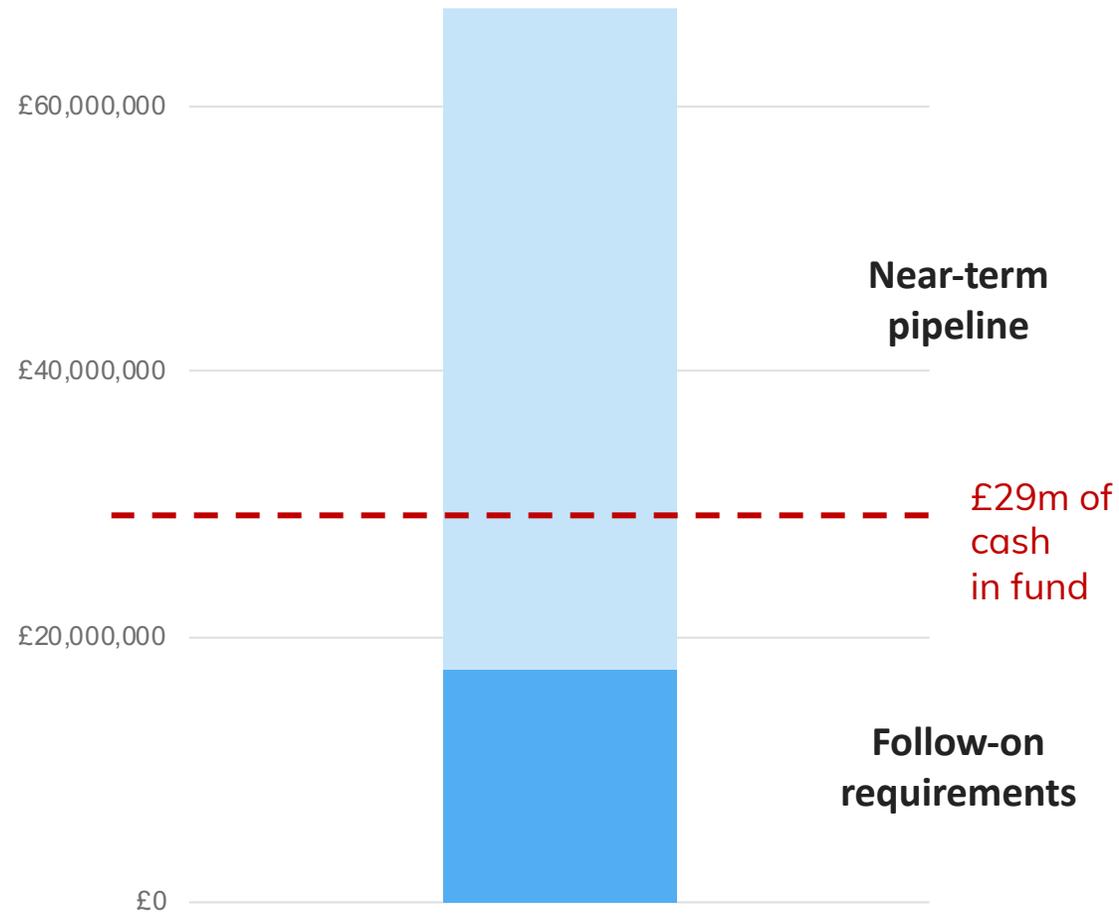
The potential investment value of our current pipeline sits at £500m, and this is constantly increasing

**>90%**

Since IPO we have secured 92% of opportunities where we have offered Term Sheets



# PIPELINE | NEAR-TERM DEPLOYMENT REQUIREMENTS



We have **£29m** of cash in fund and **>£60m** of investment opportunities across existing portfolio and near-term pipeline

# EXECUTIVE SUMMARY

- Augmentum Fintech has become one of Europe's leading Fintech investors since IPO in Mar 18
- Our pipeline continues to grow, and we have visibility on the majority of European Fintech investment opportunities long before many other funds
- Once we commit to a deal we have an strong conversion rate. Companies want to take our capital as they recognise the value we can bring
- Despite the disappointment of a significant write down in Zopa, the potential of our other core holdings has demonstrated our growing diversification
- We remain highly selective and focused on investing in the highest potential companies from Series A and beyond

# COMPANY SUMMARY

Company	Augmentum Fintech plc
Portfolio Manager	Augmentum Fintech Management Limited
Structure	Internally managed, closed-ended, listed investment trust
Exchange	Main Market, London Stock Exchange (Premium Listing)
Fund size	Current NAV £131.4m*
NAV	112.2 pence per ordinary shares (as at 30 September 2019)
Strategy	To generate capital growth over the long term through investment in a focused portfolio of fast growing and/or high potential private financial services technology ("fintech") businesses
Geography	UK and wider Europe

Management fee	1.5% of NAV up to £250m 1.0% of NAV above £250m
Incentive fee	Carried interest scheme of 15% subject to minimum IRR of 10% p.a. with catch-up. Only payable cash on cash
Returns of Capital	Up to 50% of realised gains over a financial year will be available for return to shareholders through buy backs, tenders or special dividends
Consultation	Should the NAV per share fall below 70pps, adjusted by the Board from time to time, at any point, the Company will suspend new investments and consult with shareholders as to the future of the Company
Board	Independent, non-executive Board of Directors
Brokers	Fidante Capital and Peel Hunt
AIFM	Frostrow Capital



**Thank you**

 @AugmentumF  
 Augmentum Fintech